

Build Turnaround Strategic Plan based on Business Objectives and Initiatives

This slide covers turnaround strategies to bring business back from the brink. It includes plan for stabilizing financial operations, raising investment for growth, revamping sales strategies and refocusing team.



Stabilize Financially

- \$2M equity investment by Q3
- Cost reduction initiatives - 15% reduction by quarter end
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Investment for Growth

- Dispose 200K from materials, stock and WIP
- Generate \$300K from source code and CRM databases
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Revamp Sales and Marketing

- Establish new marketing strategy, segmentation
- New value proposition and messaging
- New pricing strategy
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Refocusing the Team

- Establish powerful coalition
- Create short term wins
- Create vision for change
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Virtual Business Turnaround

Harlan D. Platt



Virtual Business Turnaround:

The Virtual CEO: Managing a Remote Team and Growing an Online Business Shu Chen Hou, Introducing The Virtual CEO Managing a Remote Team and Growing an Online Business Your Ultimate Guide to Success in the Digital Era Are you ready to take your leadership skills to the next level and drive the growth of your online business As the business landscape continues to evolve being a Virtual CEO has become more important than ever Now is the time to master the art of managing a remote team and leveraging the endless opportunities of the digital marketplace The Virtual CEO Managing a Remote Team and Growing an Online Business is your comprehensive guidebook to excel in the virtual realm Packed with insights strategies and real world examples this book will empower you to navigate the challenges of remote team management foster collaboration and drive the growth of your online business like never before What can you expect from The Virtual CEO Proven Techniques for Building a Strong Virtual Team Hiring and onboarding remote employees can be a daunting task Discover the secrets to identifying the right skills conducting effective virtual interviews and facilitating smooth onboarding processes Build a cohesive team that thrives on communication collaboration and accountability Mastering Clear Communication Channels Communication is the backbone of successful remote teams Learn how to select the right communication tools set expectations for efficient communication and create a virtual team culture that fosters open dialogue and collaboration Fostering Collaboration and Productivity Unleash the full potential of your remote team by implementing strategies for effective collaboration From virtual brainstorming sessions to project management tools you ll discover techniques that will drive productivity accountability and innovation within your team Leading with Excellence As a Virtual CEO your leadership skills are paramount Gain insights into building trust and rapport providing support and feedback and effectively managing performance remotely Overcome challenges such as cultural differences time zone variations and conflicts to lead your remote team to success Unleashing the Growth Potential of Your Online Business Your online business has incredible growth potential Learn how to develop a virtual business strategy that identifies target markets creates an impactful online brand presence and leverages digital marketing strategies to reach a wider audience Scale your operations effectively and adapt to technological advancements to stay ahead of the competition Leading with Agility and Flexibility The business landscape is constantly evolving Discover strategies for navigating uncertainty managing team transitions and making informed decisions in a virtual environment Foster a learning culture promote work life balance and inspire innovation to thrive in the digital era The Virtual CEO Managing a Remote Team and Growing an Online Business is your all in one resource for achieving success as a Virtual CEO Whether you re an aspiring entrepreneur a seasoned leader or anyone looking to master remote team management this book will equip you with the tools knowledge and confidence to lead your virtual team to new heights Don t miss out on the opportunity to become a Virtual CEO who excels in managing a remote team and driving the growth of an online business Order your copy of The Virtual CEO today and embark on a

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Hameurlain, Josef Küng, Roland Wagner, Tran Khanh Dang, Nam Thoai, 2017-11-27 This volume the 36th issue of Transactions on Large Scale Data and Knowledge Centered Systems contains eight revised extended papers selected from the 3rd International Conference on Future Data and Security Engineering FDSE 2016 and the 10th International Conference on Advanced Computing and Applications ACOMP 2016 which were held in Can Tho City Vietnam in November 2016 Topics covered include big data analytics massive dataset mining security and privacy cryptography access control deep learning crowd sourcing database watermarking and query processing and optimization *Computerworld* , 2002-06-03 For more than 40 years Computerworld has been the leading source of technology news and information for IT influencers worldwide Computerworld's award winning Web site Computerworld.com twice monthly publication focused conference series and custom research form the hub of the world's largest global IT media network Starting an Online Business All-in-One Desk Reference For Dummies Shannon Belew, Joel Elad, 2009-03-16 If you've thought of starting an online business or if you're already selling online here's how to get your share of online customers This second edition of Starting an Online Business All in One For Dummies covers everything from creating a business plan and building a customer friendly site to marketing with Facebook and MySpace There's even a section about setting up shop in the virtual world of Second Life Eleven handy minibooks cover online business basics legal and accounting Web site design online and operating Internet security boosting sales retail to e-tail storefront selling fundraising sites niche e-commerce and e-commerce advanced You'll learn to Build a

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More than Bricks in the Wall: Organizational Perspectives for Sustainable Success Lea Stadtler,Achim Schmitt,Patricia Klarner,Thomas Straub,2010-08-17 This book illustrates different organizational perspectives for achieving sustainable corporate success Its contributions cover a range of research areas that have been developed at Prof Gilbert Probst s Chair of Organization and Management at the University of Geneva over the past twenty years By analyzing current research questions and highlighting corresponding managerial challenges this book provides a comprehensive view on corporate growth change management crisis management knowledge management and managing corporate boundaries

ECRM 2022 21st European Conference on Research Methods in Business and Management Manuel Au-Yong-Oliveira,Carlos Costa,2022-06-02 **Lead With Cash: Cash Flow For Corporate Renewal** Harlan D Platt,2010-04-29 This book takes an entirely new look at how companies ought to be managed It argues that managers need to focus on how corporate decisions affect the firm s cash The author who is well known in the fields of management and crisis management suggests that companies that follow the paradigm presented in the book are more likely to survive tumultuous times provide higher returns to their investors and have a conducive work environment a

Computational Intelligence, Communications, and Business Analytics Jyotsna Kumar Mandal,Somnath Mukhopadhyay,Paramartha Dutta,Kousik Dasgupta,2019-06-25 The two volume set CCIS 1030 and 1031 constitutes the refereed proceedings of the Second International Conference on Computational Intelligence Communications and Business Analytics CICBA 2018 held in Kalyani India in July 2018 The 76 revised full papers presented in the two volumes were carefully reviewed and selected from 240 submissions The papers are organized in topical sections on computational intelligence signal processing and communications microelectronics sensors and intelligent networks data science intelligent data mining and computational forensics privacy and security

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Security Architecture - How & Why Tom Madsen, 2022-11-30 Security Architecture or Enterprise Information security architecture as it was originally coined by Gartner back in 2006 has been applied to many things and different areas making a concrete definition of Security architecture a difficult proposition But having an architecture for the cyber security needs of an organization is important for many reasons not least because having an architecture makes working with cyber security a much easier job since we can now build on a hopefully solid foundation Developing a security architecture is a daunting job for almost anyone and in a company that has not had a cyber security program implemented before the job becomes even harder The benefits of having a concrete cyber security architecture in place cannot be overstated The challenge here is that a security architecture is not something that can stand alone it absolutely must be aligned with the business in which is being implemented This book emphasizes the importance and the benefits of having a security architecture in place The book will be aligned with most of the sub frameworks in the general framework called SABSA or Sherwood Applied Business Security Architecture SABSA is comprised of several individual frameworks and there are several certifications that you can take in SABSA Aside from getting a validation of your skills SABSA as a framework focusses on aligning the Security Architecture with the business and its strategy Each of the chapters in this book will be aligned with one or more of the components in SABSA the components will be described along with the

introduction to each of the chapters **Enterprise Security Architecture** Nicholas Sherwood, 2005-11-15 Security is too important to be left in the hands of just one department or employee it s a concern of an entire enterprise Enterprise Security Architecture shows that having a comprehensive plan requires more than the purchase of security software it requires a framework for developing and maintaining a system that is proactive The book is based **Top Evergreen Online Business Ideas That Have Stood the Test of Time** Chris Karuso, 2025-07-13 Stop Chasing Shiny Objects Master the Timeless Business Models That Create Lasting Wealth 179 Top Evergreen Online Business Ideas That Have Stood the Test of Time Find Your Bread Butter Business Model Develop Multiple Streams of Cash Flow By Chris Karuso Here s what separates wealth builders from opportunity chasers While others get distracted by the latest breakthrough systems successful entrepreneurs focus on proven models that have generated consistent profits for decades This isn t another collection of trendy business ideas It s a strategic arsenal of 179 battle tested online business models that have survived market crashes algorithm changes and economic upheavals and emerged stronger The Strategic Advantage of Evergreen Thinking Every successful entrepreneur eventually learns this truth The riches are in the fundamentals not the fads While gurus promote their latest discoveries often just as those opportunities are fading smart money focuses on business models with enduring profit potential Think about it strategically Why would someone reveal their current goldmine unless they sensed the opportunity was already shifting This book reveals the opposite approach models so fundamentally sound they become more valuable over time Your Complete Business Model Intelligence System The Master Collection 179 proven evergreen business models from affiliate marketing and dropshipping to membership sites and digital products Each includes specific starter action plans not just theory Strategic Selection Framework Stop guessing which business fits your situation Learn the systematic approach to choosing your bread and butter model based on your skills budget and lifestyle goals Intelligent Diversification Once you ve mastered one model discover how to strategically add complementary income streams Build a portfolio of businesses that support and strengthen each other Implementation Blueprints Step by step action plans for launching each of the 179 opportunities No vague concepts just clear actionable roadmaps Market Positioning Advantages Understand why these models thrive while others fail Learn to position yourself in markets that reward consistency over novelty Risk Management Intelligence Discover how to avoid the costly mistakes that derail most online ventures Learn from documented failures to accelerate your success The Leverage Multiplier Effect Here s the strategic insight most miss We re approaching the greatest market expansion in history Satellite internet will bring billions of new customers online The entrepreneurs who master evergreen models now will be positioned to capitalize on this massive influx of potential buyers Instead of competing in saturated markets with complex strategies you ll be building on proven foundations that become more valuable as the market expands Perfect for Strategic Entrepreneurs Beginners seeking reliable proven business models no experimental approaches Experienced entrepreneurs looking to add stable passive income streams Side hustlers ready to

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Millionaire Mumpreneurs Mel McGee,2010-02-26 Supermummy is back Best selling author and Mumpreneur Mel McGee returns with inspiring stories of six of the world s most succesful mumpreneurs women who have succeeded in building phenomenally succesful businesses which can fit around their family life From the woman who created an internet empire with a toddler underfoot to the intrepid single mum who built multiple businesses whilst paying child support to her ex husband Mel conducts fascinating interviews and case studies of each mumpreneur s individual story and the secrets of their success

[Business Periodicals Index](#) ,2007 [CIO](#) ,2007-01-15 **Business Blog Bites** Michael LeJeune,2013-02-12 A collection of 57 business blogs and articles that will supercharge your business Get practical advice and over 240 tips strategies and tactics to help you grow your business You will learn about Running the business time management sales marketing customer service mindset success and how we can help you grow your business

[Future Data and Security Engineering](#) Tran Khanh Dang,Roland Wagner,Josef Küng,Nam Thoai,Makoto Takizawa,Erich Neuhold,2016-11-02 This book constitutes the refereed proceedings of the Third International Conference on Future Data and Security Engineering FDSE 2016 held in Can Tho City Vietnam in November 2016 The 27 revised full papers and 2 short papers presented were carefully reviewed and selected from 115 submissions They have been organized in the following topical sections Big Data Analytics and Cloud Data Management Internet of Things and Applications Security and Privacy Engineering Data Protection and Data Hiding Advances in Authentication and Data Access Control Access Control in NoSQL and Big Data Context based Data Analysis and Applications Emerging Data Management Systems and Applications

Strategic Management A. Naga, In today s world change is the only constant factor In the last few decades there has been a radical change in how organizations function To survive in this highly volatile environment companies need a long term strategic vision and thinking In light of this strategic management has become a significant topic and is taught as the

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Table of Contents Virtual Business Turnaround

1. Understanding the eBook Virtual Business Turnaround
 - The Rise of Digital Reading Virtual Business Turnaround
 - Advantages of eBooks Over Traditional Books
2. Identifying Virtual Business Turnaround
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Virtual Business Turnaround
 - User-Friendly Interface
4. Exploring eBook Recommendations from Virtual Business Turnaround
 - Personalized Recommendations
 - Virtual Business Turnaround User Reviews and Ratings
 - Virtual Business Turnaround and Bestseller Lists

5. Accessing Virtual Business Turnaround Free and Paid eBooks
 - Virtual Business Turnaround Public Domain eBooks
 - Virtual Business Turnaround eBook Subscription Services
 - Virtual Business Turnaround Budget-Friendly Options
6. Navigating Virtual Business Turnaround eBook Formats
 - ePub, PDF, MOBI, and More
 - Virtual Business Turnaround Compatibility with Devices
 - Virtual Business Turnaround Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Virtual Business Turnaround
 - Highlighting and Note-Taking Virtual Business Turnaround
 - Interactive Elements Virtual Business Turnaround
8. Staying Engaged with Virtual Business Turnaround
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Virtual Business Turnaround
9. Balancing eBooks and Physical Books Virtual Business Turnaround
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Virtual Business Turnaround
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Virtual Business Turnaround
 - Setting Reading Goals Virtual Business Turnaround
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Virtual Business Turnaround
 - Fact-Checking eBook Content of Virtual Business Turnaround
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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