

America's Best Customer Service 2019

Companies in the United States awarded the highest scores in the following categories

Cruise Operators



Supermarkets



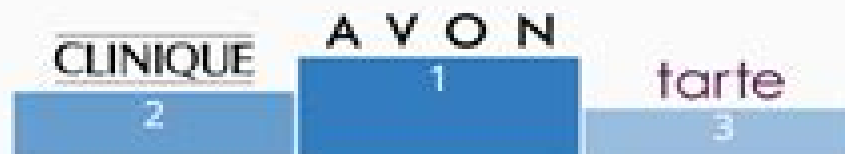
Upscale Hotel Chains (4 to 5 stars)



Commercial Banks



Perfume and Cosmetics (Online)



The survey consisted of 20,000 consumers. Companies were scored out of 10, which was calculated based on the Net Promoter Score* and performance in 5 criteria: quality of communication, technical competence, range of services, customer focus and accessibility. The 5 categories with the highest scores on average are shown here.

* Net Promoter, NPS and Net Promoter Score are registered trademarks of Satmetrix Systems, Inc., Bain & Company and Fred Reichheld.

Top Customer Service Companies 2009

Marsha Collier



Top Customer Service Companies 2009:

A Guide to the Top 100 Companies in China Wenxian Zhang, Ilan Alon, 2010 This new reference book providing detailed descriptions of the top 100 major business enterprises in China is a companion book of the recently published Biographical Dictionary of New Chinese Entrepreneurs and Business Leaders by the same editors Together these two publications provide in depth and up to date information for the study and understanding of the fabric of the business sector of China

Customer Service in Tourism and Hospitality Simon Hudson, Louise Hudson, 2012-11-30 Provides the whys and hows of customer service Easy to read very current and full of references to all the latest research Chapters cover financial and behavioural consequences of customer service consumer trends developing and maintaining a service culture managing service encounters CRM and much more

What's Your Customer's Problem? Fred Wiersema, 2010-02-01 Business strategist and New York Times bestselling author Fred Wiersema presents his latest insights and advice on achieving customer intimacy in a series of new practical digital only guides This one focuses on the critical importance of identifying your customers true problem Changes are it s not what you or they think But it s vital if you want to keep customers coming back especially in these tough economic times It was a rotting old fence around my swimming pool that drove home the power of deeply analyzing customer problems I thought a traditional white picket fence would be perfect to replace it The first two contractors made their measurements discussed the materials calculated and gave me prices But the third surprised me Why do you want a white fence Have you ever thought about black He explained that a black fence would blend into the background making the surrounding area more visible while a white fence would make the pool area more intimate and enclosed My wife and I had never thought about that Next he asked why we were replacing the old fence I thought it was obvious It was falling apart and needed to be repainted every few years Have you considered an anodized aluminum fence It would last pretty much forever he said That clinched the deal He d offered a better answer for needs we didn t even realize we had

What Great Service Leaders Know and Do James L. Heskett, W. Earl Sasser, W. Earl Sasser Jr., Leonard A. Schlesinger, 2015-09 In this book the authors cover every aspect of optimal service leadership the best hiring training and workplace organization practices the creation of operating strategies around areas such as facility design capacity planning queue management and more the use and misuse of technology in delivering top level service and practices that can transform loyal customers into owners They describe the world of great service leaders in which both and thinking replaces trade offs It s a world in which new ideas will be tested against the sine qua non of the service trifecta Wins for employees customers and investors And it s a world in which the best leaders admit that they don t have the answers and create organizations that learn innovate sense and respond operate with fluid boundaries and seek and achieve repeated strategic success

Customer Service for Hospitality and Tourism Simon Hudson, Louise Hudson, 2012-11-02 Customer service is of critical importance for the tourism and hospitality sector now more than ever before as customers are looking to

increase value for money and are less forgiving of mediocre service However despite its importance quality customer service is the exception rather than the norm in many parts of the world Customer Service for Hospitality and Tourism is a unique text and vital to both students and practitioners as it explains not only the theory behind the importance of customer service but also acts as a guidebook for those wishing to put this theory into practice In essence it is the whys and hows of customer service It is easy to read very current and full of references to all the latest research from both academic and practitioner literature Chapters cover important topics such as the financial and behavioural consequences of customer service consumer trends influencing service developing and maintaining a service culture managing service encounters the importance of market research building and maintaining customer relationships providing customer service through the servicescape the impact of technology on customer service the importance of service recovery and promoting customer service internally and externally Key features include An At Your Service Spotlight at the beginning of each chapter focuses on the achievements of successful individuals related to the art of customer service Each chapter contains a Service Snapshot short real life cases to illustrate a particular concept or theoretical principle presented in the chapter Detailed international Case Studies which cover a variety of sectors organizations and regions designed to foster critical thinking the cases illustrate actual business scenarios that stress several concepts found in the chapter They analyze customer service in the U S South America South Africa Europe Russia Australia China Canada Korea and Dubai

The Ultimate Online Customer Service Guide Marsha Collier,2010-12-15 Make your online customers happy and create new ones with this winning guide Social media gives you an unparalleled vehicle for connecting and engaging with an unlimited number of customers Yet this vehicle is different than other more impersonal forms With social media reps become part of their customers lives They follow back They handle complaints immediately They wish customers happy birthday They grow their brands by involving themselves in communities The Ultimate Online Customer Service Guide gives you the keys to authentic and engaged service to customers through social media Using a blend of case studies a primer on classic online customer service and instructions on how to execute quality customer service this book enables you to access the opportunities that social media presents as a means of serving customers Authentically use social media to connect with customers to boost your bottom line Attract new customers through your online presence Achieve higher GMS Gross Merchandise Sales with quality customer service Social media gives you a new and growing realm to distinguish your business Create a productive presence in this interactive space with The Ultimate Online Customer Service Guide [ECIC2009-2nd European Conference on Intellectual Capital](#) Susana Rodrigues,2010

The Business School in the Twenty-First Century Howard Thomas,Peter Lorange,Jagdish Sheth,2013-07-18 Three world experts share their insights on designing the business school of the future and how to make it work **Handbook of Human Factors in Web Design** Kim-Phuong L. Vu,Robert W. Proctor,2011-04-25 The Handbook of Human Factors in Web Design covers basic human factors issues relating to screen design input devices and information organization and

processing as well as addresses newer features which will become prominent in the next generation of Web technologies These include multimodal interfaces wireless capabilities and agents t

Critical Factors for Adoption of Customer Relationship Management Omar Hasan Salah,Zawiyah Mohammad Yusof,Hazura Mohamed,Nur Fazidah Elias,2023-12-15 This book explores the challenges in adopting customer relationship management CRM models in developing countries with a focus on Palestine Examining the cultural organizational and technological contexts it reveals how these factors create adoption gaps impacting customer pressure employee engagement and security The narrative enriched by real world examples from Palestine underscores the unique hurdles faced by firms in such environments Emphasizing the central role of customers in business the book delves into the initiatives many firms take to enhance customer services target profitable segments and improve acquisition and retention However in developing nations these efforts encounter distinctive challenges The book offers a practical CRM model tailored to the specific needs of small and medium sized enterprises SMEs illustrating how technology can elevate competitiveness With a strategic perspective it positions CRM as a catalyst for SMEs to navigate the complexities of the dynamic economy providing actionable insights for professionals scholars and business management students This comprehensive guide encapsulates the nuances of CRM adoption making it an invaluable resource for those seeking sustainable growth in developing country contexts

In Search of Change Maestros Pritam Singh,Asha Bhandarker,2011-02-14 In Search of Change Maestros documents the contributions of seven great Indian wealth creators and institution builders who thought out of the box and had the vision and fortitude to create world class Indian corporations that have set global benchmarks The compilation includes case studies of Kumar Mangalam Birla M Damodaran Sajjan Jindal K V Kamath Sunil Bharti Mittal A M Naik and Kiran Mazumdar Shaw This is a first of its kind work that focuses on outstanding Indian corporate icons their means methods and achievements and in the process creates an entirely new paradigm for evaluating Change Maestros and change leaders not only in the corporate world but also in public life all over the world

IT Governance and Information Security Yassine Maleh,Abdelkebir Sahid,Mamoun Alazab,Mustapha Belaissaoui,2021-12-24 IT governance seems to be one of the best strategies to optimize IT assets in an economic context dominated by information innovation and the race for performance The multiplication of internal and external data and increased digital management collaboration and sharing platforms exposes organizations to ever growing risks Understanding the threats assessing the risks adapting the organization selecting and implementing the appropriate controls and implementing a management system are the activities required to establish proactive security governance that will provide management and customers the assurance of an effective mechanism to manage risks IT Governance and Information Security Guides Standards and Frameworks is a fundamental resource to discover IT governance and information security This book focuses on the guides standards and maturity frameworks for adopting an efficient IT governance and information security strategy in the organization It describes numerous case studies from an international

perspective and brings together industry standards and research from scientific databases In this way this book clearly illustrates the issues problems and trends related to the topic while promoting the international perspectives of readers This book offers comprehensive coverage of the essential topics including IT governance guides and practices IT service management as a key pillar for IT governance Cloud computing as a key pillar for Agile IT governance Information security governance and maturity frameworks In this new book the authors share their experience to help you navigate today s dangerous information security terrain and take proactive steps to measure your company s IT governance and information security maturity and prepare your organization to survive thrive and keep your data safe It aspires to provide a relevant reference for executive managers CISOs cybersecurity professionals engineers and researchers interested in exploring and implementing efficient IT governance and information security strategies Customer Relationship Management Strategies in the Digital Era Nasır, Süphan,2015-03-31 In today s global economy social media and technological advances have changed the way businesses interact with their clientele With new forms of communication and IT practices companies seek innovative practices for maintaining their consumer loyalty Customer Relationship Management Strategies in the Digital Era blends the literature from the fields of marketing and information technology in an effort to examine the effect that technological advances have on the interaction between companies and their customers Through chapters and case studies this publication discusses the importance of achieving competitive advantage through implementing relationship marketing practices and becoming consumer centric This publication is an essential reference source for researchers professionals managers and upper level students interested in understanding customer loyalty in a technology focused society *Small Business Management* Timothy S. Hatten,2018-11-29 Now with SAGE Publishing Timothy S Hatten s Small Business Management Creating a Sustainable Competitive Advantage Seventh Edition equips students with the tools they need to navigate the important financial legal marketing managerial and operational decisions to help them create and maintain a sustainable competitive advantage in small business Strong emphasis is placed on application with Experiential Learning Activities and application of technology and social media throughout New cases real world examples and illuminating features spotlight the diverse innovative contributions of small business owners to the economy Whether your students dream of launching a new venture purchasing a franchise managing a lifestyle business or joining the family company they will learn important best practices for competing in the modern business world New to this Edition Experiential Learning Activities provide students with hands on opportunities to practice their small business management skills Tech in Action boxes highlight how small business owners can leverage technology big data and social media Issues in Small Business boxes prompt critical thinking on current issues Small Business in Action videos showcase stories and interviews from a wide variety of small business owners How To videos provide students with instructions and examples of basic business tasks such as performing a breakeven analysis understanding income statements and forecasting demand **Handbook of Research**

on Enterprise 2.0: Technological, Social, and Organizational Dimensions Cruz-Cunha, Maria Manuela, 2013-07-31

Workplace technology is evolving at an accelerated pace driving innovation productivity and efficiency to exceedingly high levels. Businesses both small and large must keep up with these changes in order to compete effectively with fellow enterprises. The Handbook of Research on Enterprise 2.0: Technological, Social, and Organizational Dimensions collects the most recent developments in evaluating the technological, organizational, and social dimensions of modern business practices in order to better foster advances in information exchange and collaboration among networks of partners and customers. This crucial reference supports managers and business professionals as well as members of academia, IT specialists, and network developers in enhancing business practices and obtaining competitive advantage. [Looking Beyond the Runway](#) Professor Nawal K. Taneja, 2012-10-01. The global airline industry facing significant changes and discontinuity is prompted and forced to deal with a new normal. Who would have imagined a few years ago that a significant percentage of consumers in the US now prefer to fly low cost airlines instead of full service airlines because they perceive the product to be better? Airlines would generate up to a third of their total income from non ticket revenue. Many low cost airlines would add complexity to their original simple business models through the development of code share agreements, the use of global distribution systems, and travel agents to distribute their seats. Jetstar, a low cost subsidiary of Qantas, would grow faster and be more profitable than its parent. A survey carried out by Ryanair would show that 42 percent of passengers would be willing to stand on short one hour flights if they could pay 50 percent less than seated passengers. Passengers could pay as little as US \$2,000 for a transatlantic Business Class ticket on top brand airlines. Lufthansa would have ownership in airlines based in Austria, Belgium, Italy, Switzerland, Turkey, the UK, and the US, and that it would continue to pursue equity ownership in airlines based in Poland and Scandinavia, or the Japanese and Canadian governments would struggle to find different ways to bail out their heretofore flag carriers. To deal with this upcoming new normal, airlines have to go beyond their short term circumstantial strategies; they need strategic renewal of their ageing business model. In this candidly written book, Nawal Taneja explains what will separate the winners from the losers. He maintains the leaders will be the airlines that 1) exploit this crisis driven change to their best advantage, 2) learn to work around the airline inherent constraints that prevent them from running their businesses just like other businesses, 3) learn from successes and failures of other global enterprises, 4) sharpen their business intelligence, analytics, and strategic agility, and 5) proactively explore the pockets of growth in this emerging markets century. To help airline executives become informed of new competitive games, the author analyzes numerous business sectors such as auto, hospitality, retail, technology, and entertainment. For example, relevant lessons can be learned from the strategic mistakes made by the US automakers. Likewise, emergent and compelling insights can be gained in superior customer experience from Ritz Carlton and Zappos, and in value creating innovation from Cirque du Soleil and Zipcar. The book also features a multitude of forewords from airlines and related businesses to provide readers with multiple perspectives on the changing

landscape in the global airline industry Nawal Taneja is a career analyst of the global airline industry with wide ranging experience in the aviation industry academia and public policy Encouraged by industry executives he has written five other books for practitioners in the global airline industry including FASTEN YOUR SEATBELT The Passenger is Flying the Plane and Flying Ahead of the Airplane **Decision Making in Educational Leadership** Stephanie Chitpin, Colin W.

Evers, 2014-06-05 The increased focus on raising standards in education requires leaders to engage in complex decision making about teacher assessment mandated accountability measures and the collection and use of large amounts of data Showcasing exemplary practices of school and district administrators Decision Making in Educational Leadership covers issues concerning the role of emotion ethical and legal ramifications the use of data and complexity in decision making Chapter authors in this research based volume explore what administrators and school leaders actually know about educational problems how they draw upon and revise theories of action for responding to problems and which theories are tenable in educational decision making This important resource provides a broad and international perspective on effective models and methods of educational decision making and shares valuable knowledge about how theory can be translated into practice in a variety of school settings **Superior Customer Value** Art Weinstein, D. Hank Ellison, 2012-02-24 A customer

centric culture provides focus and direction for the organization ensuring that exceptional value will be offered to customers this in turn results in enhanced market performance Unfortunately caught up in the daily economic and competitive pressures of running complex and fast changing businesses managers may lose sight of custo The Sociology of Work Keith Grint, Darren Nixon, 2025-09-04 The Sociology of Work 4th Edition This leading authoritative textbook has been carefully and substantially revised to provide the indispensable foundational resource for the sociology of work The fourth edition has been transformed to combine unrivalled explanations of classic theories with the most cutting edge research data and debates Keith Grint and Darren Nixon examine different sociological approaches to work emphasizing the links between social processes institutions of employment and their social and domestic contexts The fourth edition includes a new chapter on work and identity exploring issues such as the rise of consumption and the cultural economy work life balance the social meaning of work and unemployment a fully rewritten chapter that comprehensively reviews trends in the contemporary service economy particularly the rise of emotional and aesthetic forms of labour and the polarization of employment in the knowledge or informational economy a new concluding chapter that examines the structure of the global economy taking in debates around globalization precarious labour and public sector reforms and unemployment in the wake of the financial crisis and austerity updated bibliographic references and data throughout with particularly significant revisions to the sections on gender and work ethnicity and work and work technologies The book has been designed to support readers understanding of and to develop their critical approach to the field of work with a range of empirical evidence and examples helping to reveal the complex picture of work society relations Written in a lively and accessible style the book also provides

suggestions for further reading and seminar discussion questions This fourth edition will continue to be essential reading for students of the sociology of work industrial sociology organizational behaviour and industrial relations Students studying business and management courses with a sociological component will also find the book invaluable Critically Ill Frederick S. Southwick, M.D., 2014-03-01 Two decades ago Dr Fred Southwick witnessed the near demise of his wife while she was being cared for in a prominent academic medical center For 15 years he blamed the individual physicians who cared for Mary However five years ago the doctor realized that encouraging individual physicians to try harder was not the solution As he started searching for answers Dr Southwick learned that the outdated model of medical care in our country results in fragmented care great inefficiency and 44 000 95 000 annual deaths due to preventable medical errors Despite calls to action by the Institute of Medicine and many patient safety organizations these statistics have persisted for over a decade In Critically Ill Mary s dramatic healthcare nightmare is used as a learning tool to reveal startling dangerous flaws in our current system of medical care and present a detailed five point action plan to cure healthcare delivery and bring about change

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web for example in settings practitioners will notice when children have fallen over they will notice that children have run out of glue they will observe and monitor what needs doing as children tidy up these informal observations are vital to the smooth running of the setting

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web may 23 2016 2873 the male child w was observed four times over the course of two weeks totaling four hours he was placed in a classroom designated for 2 year olds along with about 12 other children staffed by two full time teachers and a

part time teacher the classroom was a very loud and over decorated environment

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web to name just a few examples an educator might use his her observations and analysis to plan an individual intervention with a specific child to make decisions about how best to share observational data with a parent to adjust the furniture in the classroom or to plan the curriculum for the coming week how do early childhood educators observe

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web feb 28 2020 the observation was over and i walked the toddler back to class to play with her friends she ran ahead of me into the room during the observation i always asked if the toddler could do something without me demonstrating with p she could do most of the things with just an audio prop but with l i had to demonstrate every single action i asked

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web aug 15 2018 take this example from dr julian grenier s piece on observations in nursery world clive said to jason jump jason jumped and landed in the puddle i do it said clive and he had a turn but missed the puddle jason said oh no clive you have to do it like this he jumped again you look at the puddle and jump on it

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web sharing observations with families for example you might share how a toddler moved a toy shopping cart back and forth until she figured out how to squeeze it behind a table and you might highlight how the child was learning about space and size

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web child observation form use this form in step 1 and throughout the five steps to write detailed observations of each child
date october 11 child haley mcintire time 9 20 a m 9 30 a m other children and adults present observer child s age mr greene
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won the children s book of the year award at the specsavers national book awards in 2012 plot the story follows a young girl
named zoe whose mother died when she was a baby

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activités est de manger des chips aux crevettes le père de louise a perdu son travail il déprime et passe son temps dans un
café à boire la petite famille tente de vivre avec très peu d argent

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rescues a rat which the malevolent burgerman wants to make into a burger and sell to the local school children and people

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