

THE STARTUP OWNER'S MANUAL

The Step-by-Step Guide for
Building a Great Company

Steve Blank and Bob Dorf

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Jianjun Gao



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The Startup Owner's Manual Steven Gary Blank,2012 **The Startup Owner's Manual** Steve Blank,Bob Dorf,2013 **SUMMARY - The Startup Owner's Manual: The Step-By-Step Guide For Building A Great Company By Steve Blank And Bob Dorf** Shortcut Edition,2021-06-18 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes As you read this summary you will discover that the best way to create and grow your start up is to put your customers at the heart of your strategy You will also discover that meeting with customers will bring you more than just hours at the office that following a business plan to the letter can lead to early bankruptcy that you need to be able to change your strategy or product in depth to succeed that there is no point in using a communications agency until you have identified your customers yourself that you need to do tests at each stage of the creation of your start up to verify the relevance of your strategy Customer driven development is a method that places your potential customers at the heart of the process of creating your start up By following this method you will meet success upon arrival or you will stop before it is too late From the creation of your business model to the expansion of your start up there are a few key steps to follow to lead your company to success So are you ready to become the entrepreneur you dream of being Buy now the summary of this book for the modest price of a cup of coffee [The Startup Owner's Manual 10-Pack](#) Steve Blank,Bob Dorf,2012-03-01

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Managing Startup Enterprises in Emerging Markets Ananya Rajagopal,2019-10-12 This book provides a comprehensive view of the entrepreneurial dynamics within startups by analyzing their marketing strategies in the context of exploiting new opportunities enhancing stakeholder values and protecting their business ecosystem for continuous growth Managing startup enterprises is a complex managerial task as these businesses need to overcome the competition by understanding thoroughly all the moves of rival firms in the local global markets This book explores the incidence and severity of problems pertaining to organizational design marketing strategy the consumer centric approach and the transaction based approach faced by start up enterprises in order to improve business performance This text will motivate future research on managing start up enterprises in terms of developing efficiency in leadership and achieving market competitiveness and organizational growth

It will serve as an important work to those studying entrepreneurial leadership and marketing

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Full Stack JavaScript Azat Mardan, 2015-12-30 This is a hands on book which introduces you to agile JavaScript web and mobile software development using the latest cutting edge front end and back end technologies including Node.js MongoDB Backbone.js Parse.com Heroku and Windows Azure Practical examples include building multiple versions of the Chat app jQuery Parse.com JS REST API Backbone and Parse.com JS SDK Backbone and Node.js Backbone and Node.js MongoDB The Chat application has all the foundation of a typical web mobile application fetching data displaying it submitting new data Other examples in the book are as follows jQuery Twitter RESP API Tweet Analyzer Parse.com Save John MongoDB Print Collections Backbone.js Apple Database Monk Express.js REST API Server This book will save you many hours by providing a hand picked and tested collection of quick start guides RPJS has practical examples that allow to spend less time learning and more time building your own applications Prototype fast and ship code that matters What You will Learn You should expect a basic understanding from a collection of quick start guides tutorials and suggestions for the development apps discussed in this book In addition to coding examples the book covers virtually all setup and deployment step by step You'll learn from the examples of Chat web mobile applications starting with front end components and by the end we'll put front end and back end together and deploy to the production environment Who This Book is For The typical programmer who wants to learn more about effective JavaScript coding

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