HOW TO

START A START-UP











live in the future, ahead of your time

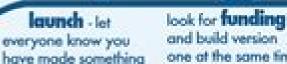
what is missing in the world?

write it down and bounce ideas around

make a prototype

Show the prototype to 100 people







split equity one at the same time



register your Coorp, find a co-founder



iterate on the prototype until it makes sense



follow up with users. Are they coming back?



yes, they are coming back



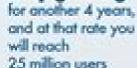
get to 1,000 Users



grow 5% a week (hard, but proven possible)



keep growing





launch again (after iterating) launch until users stay (AirBnB launched 3 times)



Funders and Founders

Startup Guide For Usrp2

Inge Hill

Startup Guide For Usrp2:

The Startup Owner's Manual Steve Blank, Bob Dorf, 2020-03-17 More than 100 000 entrepreneurs rely on this book The National Science Foundation pays hundreds of startup teams each year to follow the process outlined in the book and it s taught at Stanford Berkeley Columbia and more than 100 other leading universities worldwide Why The Startup Owner s Manual guides you step by step as you put the Customer Development process to work This method was created by renowned Silicon Valley startup expert Steve Blank co creator with Eric Ries of the Lean Startup movement and tested and refined by him for more than a decade This 608 page how to guide includes over 100 charts graphs and diagrams plus 77 valuable checklists that guide you as you drive your company toward profitability It will help you Avoid the 9 deadly sins that destroy startups chances for success Use the Customer Development method to bring your business idea to life Incorporate the Business Model Canvas as the organizing principle for startup hypotheses Identify your customers and determine how to get keep and grow customers profitably Compute how you ll drive your startup to repeatable scalable profits The Startup Owners Manual was originally published by K S Ranch Publishing Inc and is now available from Wiley The cover design and content are the same as the prior release and should not be considered a new or updated product Startup Guide Dave Gee, 2019-10-16 What Are Startup Founders Saying About The College Student Startup Guide I launched my startup while in college and juggled school personal relationships and my startup It was no easy task I wish The College Student Startup Guide would have been there to guide me through the chaos Henry Schwartz Founder of Mobcraft Beer and Shark Tank Contestant Being in college while you have a startup is no easy task Having done through it I always had Gee to help keep me on track to succeed The lessons in his new book The College Student Startup Guide are invaluable no only for your startup but also for your personal growth Jake Smith Manager of Operations at Bird Gee's book takes the guesswork out of how to build a great startup while in college He has gathered what no college student could get in the classroom He provides insights from interviews he conducted with world class angel investors venture capitalists IP attorneys and of course college student founders Jeff Peterson Founder Geneva Supply When I started building my first startup I quickly learned that you need to understand finance marketing law software development and more No college major provides you all of that information The College Student Startup Guide does Kristen Holtan Co Founder Blue Line Battery The College Student Startup Guide not only provides actionable insights but it also gives readers a step by step process for college entrepreneurs to follow to ensure the greatest probability of startup success Austin Beveridge Marketing Manager Bolt Make no mistake This is not a textbook The College Student Startup Guide is a real world hard hitting step by step guide practical helpful insightful no nonsense and sometimes funny If you are launching a startup in college this is a must have tool for you Anna Tracy Founder Greet Feet Coming up with a startup idea is easy Successfully executing that idea into a thriving startup is a completely different story Gee's new book The College Student Startup Guide helps provide

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programs at over 175 different educational institutions in 35 countries worldwide The Startup Manual Dr Georgia W Anthony, 2022-08-13 Have you at any point had a virtuoso business thought strike you just to flame out in the end since you have no clue about how to carry your startup thought to a higher level All things considered as Dr Georgia W Anthony will assist you with a beginning here is a substantial bit by bit manual for fostering your startup thought and Spin-Offs Manuel Stagars, 2015 University Startups and Spin Offs teaches university students researchers and educators the most effective strategies and tactics for launching their own startups from academic platforms with the backing of school programs public grants incubators seed accelerators and private partnerships in all parts of the world Serial entrepreneur Manuel Stagars advises students faculty and researchers how to test their ideas for marketability how to develop commercial products out of research projects and how to engage companies and investors with attractive value propositions The author has seventeen years of experience as startup entrepreneur founder of seven companies in the United States Europe and Japan consultant to universities on commercializing their research programs angel investor and startup mentor Stagars advice is field tested battle hardened and supported with a wealth of instructive first hand examples from his international experience. The author advises academic entrepreneurs to take matters into their own hands instead of relying on the initiative and support of universities and governments He shows students and researchers how to fit lean startup methods to their existing university ecosystems leveraging their strengths without getting bogged down in bureaucratic morass Avoiding theory and jargon the book focuses on real world situations practical steps checklists and case studies University students and researchers will learn the skills they need to become startup entrepreneurs on an academic platform The final part of University Startups and Spin Offs addresses university administrators educators technology licensing officers incubator managers and government grant officers It shows them with practical examples from the private and academic sectors how to integrate startups into the fabric of the university develop a thriving entrepreneurial ecosystem for students and researchers leverage latent network effects build bridges between scientific research and industries seeking innovative solutions enhance the public image of the university and motivate the university s best and brightest to engage in startup enterprises that will deliver benefits to the university and the public as well as to themselves The Complete Idiot's Guide to Low-Cost Startups Gail Reid, 2010-03-02 Every dream has to start somewhere With the shaky economy and unemployment rising more and more people are trying to find alternative ways to start businesses out of their homes But what is the right home grown business What skills are necessary What will it really cost and how much money will it generate All these questions and more are answered in The Complete Idiot's Guide to Low Cost Startups Expert author with over 30 years experience in the area Ways to determine which business is right for you and the most effective to start Great innovative ideas from hi tech service to low tech selling Practical nuts and bolts advice on starting and running the business Solid information about costs financing taxes and organization The Tech Entrepreneur's Survival Guide: How to

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