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Standard Operating Manual For Sales Organizations

Derreck Ford



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TOTAL QUALITY MANAGEMENT P. N. MUKHERJEE, 2006-10-30 This book presents a comprehensive view of concepts principles and practices of Total Quality Management TQM from basics through advanced tools and techniques for practical implementation It is well known that Total Organization Involvement in understanding and implementing TQM along with the integrated business strategy provided Japanese organizations with a strong platform for a meteoric rise to world class performance and global leadership in every sphere of their operation The success of TQM therefore depends a lot on the strong foundation and infrastructure of an organization This is the crux of the author's theory of Holistic Management System for World class Performance and Leadership expounded in this book It is a TQM based model that helps create a world class management system for performance excellence and global leadership The concluding part of the book cites several examples of practical implementation of TQM principles and practices in various manufacturing and service sectors of the Indian industry providing elaboration and analysis of each case study The book is aimed at undergraduate and postgraduate students of management as well as students of most engineering disciplines It can also be used by the

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