

Chapter 1: Introduction to accounting principles

- 1.1** Good financial control is important to ensure the continued profitability and success of the business. Also to control costs and cash flow.
- 1.2X** Profit is obtained by selling goods for more than the purchase price less expenses incurred in selling the goods.
- 1.3** (a) Trading and Profit and Loss Account
(b) Balance Sheet
- 1.4X** A sole trader may incur the following drawbacks whilst trading alone:
- Liable for all the debts of the business.
 - If a loss is made he/she bears all the losses.
 - May lack expertise in certain areas.
 - Often has to work long hours.
- Positive outcomes:
- Independent and responsible for all decision making.
 - If successful and a profit is made they keep all the profits.
 - Able to offer personal service to customers.
- (Any one from the above would be acceptable as an answer)*
- 1.5** The rules which lay down the way in which the activities of a business are recorded and the financial statements, i.e. Trading and Profit and Loss Account and Balance Sheet prepared.
- 1.6** (a) Going concern concept – when a business is assumed to continue for a long time.
(b) Accrual concept – where profit is the difference between revenues and expenses in a specific period and not the difference between cash received and cash paid.
(c) Consistency concept – applying the same method of accounting when dealing with specific items such as depreciation and in stock valuation.
(d) Prudence concept – an accountant is always very careful not to over value specific assets such as stock or machinery etc., and to identify any potential liabilities. It is their duty to prepare the accounts as accurately as possible to give a fair figure of profit.
- 1.7X** (a) Materiality
(b) Business entity
(c) Money measurement
(d) Prudence
- 1.8** Employees would be interested in their employer's financial results for the following reasons:
- The ability to pay wages and salaries.
 - Secure employment with the opportunity to progress within the business.
 - Continued profitability.
 - Sound cash flow position.
 - Sales maintained and increasing.
 - Business viable for the forthcoming period.
 - Healthy customer base.
- (Any three of the above would be acceptable as an answer)*

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L Darling-Hammond



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