## **BUYERS GUIDE**

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PRE PURCHASE INSPECTION: ASK THE DEALER IF YOU MAY HAVE THIS VEHICLE INSPECTED BY YOUR MECHANIC EITHER ON OR OFF THE LOT.

SEE THE BACK OF THIS FORM for important additional information, including a list of some major defects that may occur in used motor vehicles.

# **Used Car Buyers Guide**

**Ezekiel Fierce Zeke** 

#### **Used Car Buyers Guide:**

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mistakes you could ever make Most people that are in the market to buy a new car struggle with the idea of dealing with dealers and salespeople In fact the average car buyer pays about 20% more than they need to when you factor in financing mistakes undervalued trade in and inflated sticker prices Because most people only buy a car every few years it is difficult for them to gain the experience needed to avoid all of the traps that are out there They have countless questions to which they must know the answers before they go Questions such as should you reveal your monthly payment amount Leasing it sounds good but is it really a good deal Should I trade or sell it myself Will it help to buy from a friend in the business A new independent car buying guide entitled The Car Buying Guide How to Buy a Car Without Getting SCREWED OVER has just been released to help consumers navigate the complex process of buying a car Author Greg Mason has put together an extensive collection of tips on buying a car and resources to educate car buyers about the numerous profit streams car dealers use to exploit their customers Each chapter of The Car Buying Guide covers a different angle of the buying process Mason not only educates his readers on the ways banks and car dealerships profit from selling cars but he also provides the best ways to avoid paying too much on financing dealer fees and of course the price of the car itself The Car Buying Guide is different from all other car buying books in that it has a little something that most others don't That little something is the information you need to get to a rock bottom price on the car of your dreams with the least amount of effort in the shortest time possible Furthermore The Car Buying Guide is written strictly and uniquely from the buyers perspective which puts the consumer in the driver's seat.

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