

Chapter 8 NATURE AND ACCOUNTING FOR MERCHANDISING BUSINESS

Unlike service concern where the business generates income from rendering of services to customers or clients, in merchandising business, it generates revenue from sale of goods or commodities that it buys.

Learning Objectives:

After studying this chapter, the student will be able to:

1. Understand the purchasing and selling activities as well as their respective entries with recognition to value-added tax;
2. Differentiate between periodic and perpetual inventory system;
3. Calculate Cost of Goods Sold, Net Sales, and and Gross Profit.

The revenue generating activities of a merchandising business involve the buying and selling of merchandise (items bought for resale in its original form such as goods, groceries, books, appliances, drugs, clothing, etc.). When the merchandise is sold, the revenue is reported as **Sales** and its cost is recognized as expense called **Cost of Goods Sold**, which is subtracted from sales to arrive at the **Gross Profit**. Other expenses are then deducted to arrive at the net profit. Unsold merchandise at the end of a given period is called **Merchandise Inventory**.

$$\text{Sales} - \text{Cost of Goods Sold} = \text{Gross Profit} - \text{Operating Expenses} = \text{Net Profit}$$

Accounting for Purchases of Merchandise

There are two methods of accounting or recording for merchandise purchases:

1. **Periodic Inventory Method** – Under this method every time a purchase of merchandise is made, it is charged or recorded (debited) to an account called **PURCHASES**. When a sale is made, A revenue account called **SALES** is recorded (Credited) At the end of a given period, an inventory (physical count of the goods unsold - called **MERCHANDISE INVENTORY-END**) is made to determine the cost of goods sold. This ending inventory will then be carried forward to the next period and will become the **MERCHANDISE INVENTORY-BEGINNING**. This method of accounting is used by a merchandising concern.
2. **Perpetual Inventory Method** – Under this method, an account called **MERCHANDISE INVENTORY** (instead of Purchases) is used to record acquisition of merchandise. When a sale is made, two entries will be made; the first is to record the revenue account called sales and the second is to record the cost by charging or debiting to an account called **COST OF GOODS SOLD**. In this manner, the merchandise inventory account will have a running balance and there is no need to make a physical count. If ever a physical count or an inventory will be made, it is only for the purpose of checking the accuracy of recording but not for the purpose of determining the ending balance of the merchandise inventory. This method is normally used by a manufacturing concern.

In normal business practices, before purchases are made by the purchasing department, it will require an approved Purchase Requisition before it is authorized to issue a Purchase Order for the requested merchandise.

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EBOOK: Financial Accounting (GE), 8e Robert Libby, Frank Hodge, Patricia Libby, 2016-04-16 *EBOOK Financial Accounting GE 8e* **Century 21 Accounting**, 2000 **Century 21 Accounting** Kenton E. Ross, 2000 **Survey of Accounting** Paul D. Kimmel, Jerry J. Weygandt, Jill E. Mitchell, 2022-11-15 Provide future business professionals with a practical introduction to financial and managerial accounting without the use of debits and credits With its unique focus on building students decision making skills and emphasis on financial statements Survey of Accounting 3rd Edition meaningfully integrates data analytics and the importance of using accounting information in real world decision making Adaptive practice opportunities and engaging real world industry examples and videos strengthen student understanding of accounting concepts and illustrate how these are relevant to their everyday lives and future careers in business and accounting

Financial Management for Hospitality Decision Makers Chris Guilding, 2007-08-22 *Financial Management for Hospitality Decision Makers* is written specifically for those decision makers in the industry who need to be able to decipher accountant speak and reports in order to use this information to its best advantage and achieve maximum profits The area of accounting and finance is a vital but often inaccessible part of the hospitality business However having the knowledge and the ability to use it properly makes all the difference to the turnover and success of a business *Financial Management for Hospitality Decision Makers* is written specifically for those industry executives who need to be able to decipher appreciate and utilise valuable financial management tools and techniques in order to realise maximum profits Highly practical in its scope and approach this book Outlines the procedure and purpose behind various financial activities including budgeting year end financial statement analysis double entry accounting managing and analysing costs working capital management and investment decision making Demonstrates how an appropriate analysis of financial reports can drive your business strategy forward from a well informed base Clearly highlights the key financial issues you need to consider in a host of decision making situations Includes a range of problems to help readers appraise their understanding of concepts with solutions provided for lecturers at <http://textbooks.elsevier.com> At all times the book rigorously applies itself to the specific needs of the hospitality decision maker contextualising and explaining financial decision making and control in this light Combining a user friendly structure with frequent international cases worked examples and sample reports to illuminate the theory *Financial Management for Hospitality Decision Makers* is ideal for all students of hospitality as well as being a vital source of information for practitioners already in the industry *Brushed by Cedar, Living by the River* Crisca Bierwert, 2019-11-01 A brilliant experimental ethnography *Brushed by Cedar* is destined to change the way anthropologists write about the people they befriend Crisca Bierwert has created a fresh poststructural ethnography that offers new insights into Coast Salish cultures Arguing against the existence of a master narrative she presents her understanding of these Native American peoples of Washington state and British Columbia Canada through poetic bricolage offering the reader a pastiche of rich

cultural images Bierwert employs postmodern literary and social analyses to examine many aspects of Salish culture legends and their storytellers domestic violence longhouse ceremonies the importance and power of place and disputes over fishing rights Her reflections overlap as a dialogue would weaving throughout the book significant threads of Salish knowledge and creating a nonauthoritative text that nonetheless speaks knowingly This book represents the future of contemporary anthropology Unlike traditional ethnography it makes no attempt to portray a complete picture of the Coast Salish Instead Bierwert utilizes a critical and diffuse approach that defies colonial syncretic and hegemonic structures and applies advanced literary theory to the creation of ethnography *Brushed by Cedar* is an important guideline for anyone who writes about other cultures and will be especially useful to classes in the methodology and history of ethnography as well as to scholars specializing in Native American studies or oral literatures Corporate Culture Eric Flamholtz,Yvonne Randle,2011-04-08

Organizational culture is a quiet but driving influence on our perception of a company whether as a consumer or as an employee For instance we know Southwest Airlines as laid back and friendly We think of Google as innovative To almost every well known company we can assign a character It is now well recognized that corporate culture has a significant impact on organizational health and performance Yet the concept of corporate culture and culture management is too often tantalizingly elusive In this book Flamholtz and Randle define culture identifying and explaining the five key dimensions that determine it a customer orientation a people orientation a process orientation strong standards of performance and accountability innovation and openness to change They explain why culture is a critical factor in organizational success and failure a key determinant of financial performance Then they provide a theoretically sound highly practical and field tested method for managing corporate culture presenting a set of international and domestic cases that show how actual companies have leveraged culture as the ultimate source of sustainable competitive advantage In addition to well known companies such as Starbucks Ritz Carlton American Express IBM and Toyota the text presents lesser known culture stars such as Smartmatic and Infogix While other titles on culture have focused too heavily on the organization as a psychological being or on academic studies of culture as a business lever *Corporate Culture* draws on empirics to present a go to must read guide for leveraging corporate culture as a source of competitive advantage and as a means of impacting the bottom line **The**

Balance Sheet ,1925 *The Valuation Handbook* Rawley Thomas,Benton E. Gup,2010 The definitive guide to valuation written by a who s who of today s top practitioners The *Valuation Handbook* differs significantly from other related books on this topic because the contributors are practitioners academics and investment firms that explain how they value companies and other assets It concentrates on specific and innovative valuation techniques rather than the theoretical approaches more generally accepted and discussed Given the extreme volatility of the stock market valuation is a critical issue for analysts investors and businesses Here various professional contributors explain how their firms approach the valuation process while academic contributors share their valuation consulting and research experience Examines how to value assets in today s

dynamic market setting Offers a broad spectrum of ideas from some of the top practitioners and academics in this field Highlights state of the art approaches to company valuation Filled with in depth insights and expert advice The Valuation Handbook puts this difficult discipline in perspective Advanced Accounting Paul M. Fischer, William James Taylor, Rita H. Cheng, 1999 The 1 advanced accounting text Advanced Accounting 7e by Fischer Taylor Cheng links theory and practice with constant emphasis on the logic of procedures Additionally this is the only significant Advanced Accounting text which uses the horizontal approach to work sheets the format routinely used in business **American Book Publishing Record** ,2007

Scotland's Economic Progress 1951-1960 Gavin McCrone, 2021-10-13 Originally published in 1965 this book subjected the economic performance of Scotland to close examination The progress of the Scottish economy from 1951 to 1960 was assessed in quantitative terms and estimates provided of Scottish gross domestic product income from employment gross profits and other economic statistics Chapters are devoted to output and investment in manufacturing in industry and to personal income and expenditure The results showed the extent to which the Scottish economy lagged behind the rest of the UK especially during the latter part of the decade **20th Century Bookkeeping & Accounting** Paul Adolph

Carlson, 1952 **Management Information Systems** Robert A. Schultheis, Mary Sumner, Douglas Brian Bock, 1992

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Panic and the Global Crisis Steven M. Gorelick, 2011-08-24 Is the world running out of oil This book analyzes predictions of global oil depletion in the context of science history and economics There has been continuing alarm about the imminent exhaustion of earth's non renewable resources Yet the world has never run out of any significant globally traded non renewable resource Is the world finally facing a non renewable resource depletion catastrophe or is the current concern just another one of a succession of panics In this book key assumptions and underlying arguments in the global oil depletion debate are first summarized and then challenged Facts about oil supply production and consumption are made accessible using concise and simple graphics Concepts of resource depletion end use needs technology leapfrogging efficiency and substitution are used to evaluate historical patterns of exploitation of non renewable resources and to explore what history suggests about our future dependence on oil This book is aimed at a broad range of readers from undergraduate students studying resource science and economics to anyone interested in understanding the context of the controversy over global oil

depletion It is a book serious students of the world oil market should read not because Gorelick has all the answers but because his account is well reasoned well informed and argued honestly with respect for responsible opposing viewpoints

Book Review Science May 2010 **Managerial Accounting** Michael Maher, Clyde P. Stickney, Roman L. Weil, 2006 This classic text for MBA programs offers balanced coverage of concepts methods and uses of managerial accounting with an increasingly strong emphasis on management decision making This approach helps focus on concepts and managerial uses of financial information rather than techniques of cost accounting The current edition emphasizes international issues strategic effects of decisions ethics and new management accounting trends Also emphasized are process improvement integration of financial reporting issues for management decision making and application of managerial accounting tools to the emerging service sector government and nonprofits in examples and problem material

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