Becoming a sport agent

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What is a sport agent?

They serve as professional representatives for athletes, helping promote their clients to future employers and representing athletes throughout the contract negotiation process. Agents also serve as liaisons between the athletes themselves and their financial affairs and legal teams.



Jorge Mendes (Portuguese football agent)





Cristiano Ronaldo





Ricardo Quaresma

Mendes' success was ostensibly based on his frequent presence at football schools and youth teams throughout Portugal, spotting and signing young players.

Recruiting talent - A sports agent's reputation and financial success hangs on their roster of clients The more impressive its clientele, the more like an agency is to secure lucrative contracts and engage in high-stakes deals.

Sport Agent Company Resource Manual

Glenn M. Wong

Sport Agent Company Resource Manual:

Sport Facility Operations Management Eric C. Schwarz, Stacey A. Hall, Simon Shibli, 2015-06-05 Anybody working in sport management will be involved in the operation of a sports facility at some point in their career It is a core professional competency at the heart of successful sport business Sport Facility Operations Management is a comprehensive and engaging textbook which introduces cutting edge concepts in facilities and operations management including practical guidance from professional facility managers Now in a fully revised and updated second edition which introduces new chapters on capital investment and operational decision making the book covers all fundamental aspects of sport facility operations management from a global perspective including ownership structures and financing options planning design and construction processes organizational and human resource management financial and operations management legal concerns marketing management and event planning risk assessment and security planning benchmarking and performance management Each chapter contains newly updated real world case studies and discussion questions innovative Technology Now features and step by step guidance through every element of successful sport facilities and operations management while an expanded companion website offers lecture slides a sample course syllabus a bank of multiple choice and essay questions glossary flashcards links to further reading and appendices with relevant supplemental documentation With a clear structure running from planning through to the application of core management disciplines Sport Facility Operations Management is essential reading for any sport management course **Wisconsin Career Guidance Resource Manual** The Comprehensive Guide to Careers in Sports Glenn Wong, 2009 As more students enter the Donald W. Severson, 1978 growing field of sports management there is a greater need for information informing them about their career choices Careers in Sports provides an overview of what students should consider and expect from the varied career options available to them This book answers the questions students are most likely to have including what courses they should take what areas are available to them what salary can they expect to earn after graduation and how they can get the job of their dreams In the highly competitive field of sports management it is important for individuals to prepare themselves well and to make the right decisions along the way Although there are no guarantees of success this book will increase students likelihood of finding success in the sports industry Encouraging research and realistic expectations this book has been developed by an author with many years of experience as a respected practitioner teacher and internship coordinator Athletic Director's Desk Reference Donna A. Lopiano, Connee Zotos, 2022-02-15 This applied reference includes management tips planning tools and policies for athletic administrators Designed primarily as a reference for intercollegiate athletic program administrators high school athletic administrators courses in athletic administrations and libraries The Comprehensive Guide to Careers in Sports Glenn M. Wong, 2013 Provides an overview of what students should consider and expect from the varied career options available to them in the sports industry This book answers the questions students are most likely to have

including what courses they should take the areas of study available to them the salary they can expect to earn after graduation and how they can get the job of their dreams This essential guide will help increase sutdents likelihood of finding careers in the highly competitve sports industry **21st Century Management: A Reference Handbook Charles** Wankel, 2008 Ordered as part of a set on ID 7574134 **Research Handbook of Expatriates** Yvonne McNulty, Jan Selmer, 2017-05-26 In the Research Handbook of Expatriates Yvonne McNulty and Jan Selmer have created a seminal work that should be on the bookshelf of all social scientists who work in the field of expatriation More senior scholars will appreciate the deep dive each chapter takes into the literature each one acting as a reservoir they can draw from to powerfully inform their future research efforts Doctoral students and newly minted PhDs will find this book to be especially valuable the final chapter of the book alone provides inestimable career and how to publish guidance for them in the field of expatriation The coverage of the history construct milieu research methodologies and issues is the best I have come across in a single volume in over 30 years of working in the field In short this is a monumental contribution to the study of expatriates and global mobility Mark E Mendenhall University of Tennessee McNulty and Selmer's edited volume does a wonderful job of consolidating and integrating everything we know about expatriates and their different types This long overdue Handbook featuring chapters by top researchers lays a trail for scholars to further advance the study of expatriates Joyce Osland San Jose State University McNulty and Selmer's edited book of readings on virtually all aspects of expatriates deserves a prominent place in the library of researchers and practitioners interested in this subject The Handbook provides a historical overview as well as the latest trends in expatriate studies and concludes with useful guidelines on how to conduct as well as improve the quality of research in this field Rosalie L Tung Simon Fraser University Canada Constituting a comprehensive and carefully designed collection of contributions the Research Handbook of Expatriatesprovides a nuanced and up to date discussion of expatriates Theoretically broad and groundbreaking it offers important and contemporary insights into emerging areas of research warranting future consideration Drawing upon a range of perspectives from the field s most distinguished academics contributions review the history of the literature in relation to expatriates from the development of the expatriate construct through to the current state of research on business expatriates Subsequent chapters progress into detailed examinations of the various types of business expatriates including LGBT self initiated expatriates female assignees inpatriates international business travellers and commuters and millennials Other themes include expatriate performance adjustment expatriates to and from developing countries global talent management and expatriates safety and security The Research Handbook also covers expatriates in diverse communities such as education military missionary sports and Aidland and provides additional commentaries relating to methodological issues research with practitioners case studies biculturals and ATCKs and global families The Research Handbook concludes with publishing advice for PhD and early career researchers Stimulating insightful new areas of study this collection is a must read for academics and scholars in the field of

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essential reading for any advanced student researcher practitioner or policy maker with an interest in sport studies security studies event studies criminal justice management or public policy Accessibility in Sport Management Simon Darcy, Paul J. Kitchin, Tracey J. Dickson, Juan Luis Paramio-Salcines, 2025-04-17 This book introduces the fundamental principles of accessible and inclusive sport venue management with a focus on people with disability It offers a social ecological analysis of how governments businesses the disability social movement sports organisations and their stakeholders can and should make sport more accessible and inclusive Using a critical disability studies perspective this book highlights recent global human rights initiatives challenges and ongoing resistance to the drive for accessibility in sport venue management Drawing on the latest research it takes a step by step look at the sporting experience including pre experience planning travel to and from an event the built environment the experience itself and online participation and considers how each phase might be made more accessible and inclusive and how commercial and social justice considerations intersect Addressing the needs of participants consumers employees volunteers and organisations this book is essential reading for any student researcher practitioner or policymaker with an interest in sport management disability sport event management corporate social responsibility disability studies or human rights Reference Guide to Sustaining Sport and its Development through Intellectual Property Rights. World Intellectual Property Organization, 2023-09-20 The goal of this publication is to serve as a reference tool that shall help to guide the development of national strategies in order to sustain sport and its development through IP rights Sales and Revenue Generation in Sport Business David J. Shonk, James F. Weiner, 2021-10-20 Sales and Revenue Generation in Sport Business provides a comprehensive overview of the many ways in which sport organizations generate revenues across all avenues and segments of the industry Readers will learn a practical approach to sales and how to apply the method for a successful career CompetitiveEdge: A Guide to Business Programs 2013 Peterson's, 2013-04-15 Peterson's Competitive Edge A Guide to Graduate Business Programs 2013 is a user friendly guide to hundreds of graduate business programs in the United States Canada and abroad Readers will find easy to read narrative descriptions that focus on the essential information that defines each business school or program with photos offering a look at the faces of students faculty and important campus locales Quick Facts offer indispensible data on costs and financial aid information application deadlines valuable contact information and more Also includes enlightening articles on today s MBA degree admissions and application advice new business programs and more Monthly Catalog of United States Government Publications United States. Superintendent of Documents, 1979 February issue includes Appendix entitled Directory of United States Government periodicals and subscription publications September issue includes List of depository libraries June and December issues include semiannual index Official Proceedings St. Louis Public Schools St. Louis Public Schools (Saint Louis, Mo.),1915

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