
TEST BANK

SOCIAL PSYCHOLOGY 6TH EDITION

CHAPTER NO. 01: AN INVITATION TO SOCIAL PSYCHOLOGY

1. Social psychology can be defined as the _____ study of the _____ of individuals in social situations.
- a. rational; feelings, thoughts, and behaviors
 - b. scientific; behaviors
 - c. scientific; feelings, thoughts, and behaviors
 - d. behavioral; thoughts and feelings

Answer: C

2. Social psychologists study the ways people try to influence one another and
- a. the way people respond to influence attempts.
 - b. the way people perceive those who are easily influenced.
 - c. how much power people ascribe to influencers.
 - d. why people try to influence one another.

Answer: A

3. Sandra thinks that smiling a lot during a job interview increases a person's chances of getting a job offer. The main difference between Sandra's folk theory and social psychological theories is that social psychological theories are
- a. more complicated.
 - b. counterintuitive.
 - c. based on logic.
 - d. tested using the scientific method.

Answer: D

Social Psychology Test

M Walker



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