



Sutoyo, S.Pd., M.Pd. Kepala SMA Negeri I Puri

## Selamat & Sukses

# KEPADA 117 PESERTA DIDIK SMAN I PURI MOJOKERTO YANG TELAH LOLOS SNBT 2025







































### **Sma Negeri 1 Puri Pendaftaran**

**L** Reisser

#### Sma Negeri 1 Puri Pendaftaran:

Manajemen Hubungan Pelanggan (Customer Relationship Management) Nitema Gulo, Adi Muhammad Nur Ihsan, Mokhamad Eldon, Hanik Atus Sangadah, Gautama Sastra Waskita, Dheri Febiyani Lestari, Lia Siti Julaeha, Mochamad Heru Riza Chakim, Rego Devila, Kartika Rose Rachmadi, Pathmi Noerhatini, Husni Ahmad Sirojudin, Mulyati, Aldo Eko Syaputra, Puri Eka Dewi Fortuna, Mohammad Annas, Laras Sirly Safitri, Sugeng Susanto, Miftahul Jannah, 2025-04-11 Seiring dengan perkembangan perusahaan jumlah data proses penjualan akan semakin bertambah begitu pula kebutuhan untuk mempertahankan hubungan baik dengan pelanggan Dalam era persaingan yang semakin ketat pemahaman tentang CRM menjadi kunci utama bagi perusahaan dalam membangun mempertahankan dan meningkatkan hubungan dengan pelanggan guna menciptakan loyalitas serta nilai bisnis yang berkelanjutan Buku ini bertujuan untuk memberikan wawasan yang komprehensif mengenai konsep strategi dan implementasi CRM dalam dunia bisnis modern Bab demi bab membahas Pengertian dan Konsep Dasar CRM Pentingnya CRM dalam Bisnis Modern Jenis Jenis CRM Teknologi Pendukung CRM Strategi Implementasi CRM yang Efektif Manajemen Data Pelanggan Personalisasi Layanan Pelanggan Segmentasi Pelanggan Analisis Perilaku Pelanggan Customer Journey Mapping Peningkatan Pengalaman Pelanggan Loyalitas Pelanggan dan Program Reward CRM Untuk Bisnis Kecil dan Menengah UKM CRM dalam E commerce CRM dan Media Sosial CRM dan Artificial Intelligence AI CRM B2B dan B2C CRM di Berbagai Industri CRM dan Inovasi Produk Raditva ,2004 Era Perjuangan Profesi Veteriner dan Profesi Peternakan Djoko Pranowo Hadi Soebaran, Krishna Agung Santosa, Puguh Darmadi, Sugiyono Pranoto, Sumardjo, Elisha Nugroho, 2015-09-18 Buku ini berisikan tentang data alumni Fakultas Kedokteran Hewan dan Fakultas Peternakan Universitas Gadjah Mada angkatan tahun 1949 1969 Selain berisi data buku ini juga berisikan kesan dan harapan dari setiap alumni kepada setiap sahabat yang membacanya juga berisikan nasihat bagi para generasi penerus bangsa dalam bidang kedokteran hewan dan bidang peternakan Mingguan hidup, 1996 Sabili ,2006 Amalbakti ,1992

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