

WILLIAM · DAVIS

THE CORPORATE INFIGHTER'S HANDBOOK



WINNING · THE · OFFICE · WAR

The Corporate Infighters Handbook Winning The Office War

K. F Dochartaigh



The Corporate Infighters Handbook Winning The Office War:

Kaapse bibliotekaris, 1986 Issues for Nov 1957 include section Accessions Aanwinste Sept 1957 also published separately **The Corporate Infighter's Handbook** William Davis, 1986 *Guerrilla Warfare in the Corporate Jungle* K. F. Dochartaigh, 2020-11-09 This book is a survival manual for corporate life which guides the reader on how best to navigate its pitfalls and avoid being trapped It fuses three separate but intertwined disciplines of the Animal kingdom The Guerrilla battlefield and the corporate world to help establish patterns of behavior and the motivations that underpin each action All three areas share a common environment the jungle where visibility is limited and ambush is the only method of attack by predators The book blends animal and human psychology and gives safe passage in all its encounters The book has been meticulously researched with animal behavior being documented and applied to human psychology with additional research on Military techniques and combat psychology on ambush and counter insurgency also applied to human psychology in the attempts to understand and react to conflict in the workplace This book is designed to assist people at any stage in their career to better understand the motivations that underpin human interactions within the workplace I have attempted to fuse three separate but closely related environments to highlight patterns and similarities that we can use to better ourselves in our daily interactions in our working lives As stated above the corporate world the animal kingdom and the battlefield all seem like an unlikely amalgamation but you will see that that all environments share common objectives strategies and interdependencies that underpin everyday survival This book does not condone war quite the opposite as you will see it takes more of a defensive position in repelling attacks and seeks to promote the occurrence of collaboration over individual competition which will also become apparent It is not a call to arms or a promotion of anarchy not by any stretch of the imagination as it merely assists the individual in adapting within their environment in order to ensure their survival Whether you work as an Accountant IT consultant Lawyer Salesperson or Project Manager the same logic still applies as there is a natural order in all corporate vocations It matters not whether the majority of your business is carried out via teleconferences Video conference or in person the same logic will still apply Face to face however will normally be the most impactful but you must learn to see the same politics played out through other mediums The books main message is that in order to be effective and survive in this world you will need to become an expert in three interrelated areas You will need to know your environment know your opponent and above all know yourself Once you have mastered these three areas you will enjoy the corporate world like never before **Office Warfare** Marilyn Moats Kennedy, 1986-10-01 Comprehensively reviews the new age of aggressive office warfare and details key skills and strategies needed to win and keep the plum jobs

Immerse yourself in the artistry of words with Crafted by is expressive creation, **The Corporate Infighters Handbook Winning The Office War** . This ebook, presented in a PDF format (*), is a masterpiece that goes beyond conventional storytelling. Indulge your senses in prose, poetry, and knowledge. Download now to let the beauty of literature and artistry envelop your mind in a unique and expressive way.

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