

SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	<i>The actual hourly cost of your techs: 22%-30% of the rate you charge customers</i>		\$35/HR
BENEFITS	<i>The typical benefits load: 22-24% of wage</i>		24%
FULLY LOADED HOURLY COST	<i>Average tech hourly wage multiplied by one plus the benefit load: $35 \times (1 + .24) = 43.4$</i>		\$44
EXPECTED MARGIN	<i>A benchmark target—determine after you research and calculate your overhead.</i>		60%
HOURLY LABOR RATE	<i>Your fully loaded cost, divided by one minus your expected margin: $\\$44 / (1 - 60\%) = \\109.55</i>		\$109.55/HR

Small Engine Flat Rate Labor Pricing Guide

Tobias Bleicker



Small Engine Flat Rate Labor Pricing Guide:

Whispering the Strategies of Language: An Emotional Quest through **Small Engine Flat Rate Labor Pricing Guide**

In a digitally-driven earth where displays reign great and instant conversation drowns out the subtleties of language, the profound secrets and mental subtleties hidden within phrases usually go unheard. Yet, set within the pages of **Small Engine Flat Rate Labor Pricing Guide** a charming fictional treasure blinking with natural thoughts, lies a fantastic journey waiting to be undertaken. Published by a skilled wordsmith, this enchanting opus attracts viewers on an introspective journey, lightly unraveling the veiled truths and profound influence resonating within the fabric of every word. Within the mental depths with this poignant review, we shall embark upon a honest exploration of the book is core subjects, dissect their captivating publishing model, and succumb to the effective resonance it evokes heavy within the recesses of readers hearts.

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