

Used Boat Buying Guide

Ed McKnew

Used Boat Buying Guide:

How to Buy Your First Boat Captain Rami Geffner MD,2024-08-06 To buy your first boat you must ask yourself a number of questions like assessing your needs and budget determining your boating goals considering types of boats and setting a realistic budget Therefore in reading this book you will be guided in exploring different types of boats understanding boat features and options assessing whether you want to purchase a new vs used boat understanding ownership costs and finding the right boat for yourself and your family You will be guided as to how to inspect and sea trial your potential boat and negotiate the price You will also need to know what to do with your new or used boat after your purchase This book will guide and help you through the process Buy a Boat with Confidence and Save Money Doug Dawson, 2005 Go boat shopping with all the tips and tricks from the guy who s done over 12000 boat evaluations and hundreds of boat tests This insider s boat buying guide is the tell all book to about how to buy the right boat not get ripped off and not get stuck with a lemon This book is so much more than how to just negotiate the best deal It's so complete and so candid it's like taking Doug Dawson boat shopping with you guiding you every step of the way so that you know a a simple technique to know if your boat fits b how to research get the truth about specific boat models c the absolute best time to start the process of buying your boat d how to benefit from the incredible hidden opportunities at a boat show and not come off as an amateur e how to watch out for the little known secrets salespeople use to demo a boat so that weaknesses don't show f learn how to demo it yourself g the truth about buying used boats and when buying used makes a lot of sense h how to make sure you re not overpaying for electronics i the correct way to use your bank when buying a boat j know the difference between the 5 kinds of salespeople and know which type is best for you k why almost everyone is wrong about what a salesperson is supposed to do l what never to believe from any private seller m how to make sure you re not overpaying for insurance n take advantage of dozens of money saving tips hint and they have nothing to do with the purchase price and much much more For more information go to www boatingwithdawsons com Sell Your Boat in 30 Days! Thomas Cook, 2004 The result of Thomas Cook s lifelong love of boats and his desire to help each one find the perfect home this invaluable book guides readers through the selling process An ideal choice for anyone who wants to sell his boat quickly painlessly and at a premium price Covers preparing the boat effective advertising successful negotiation and a variety of creative selling alternatives Boating Magazine's Insider's Guide to Buying a Powerboat: Featuring Tips and Traps for the Smart Boat Buyer Robert Lamy, 1999-10-30 Boating Magazine s Insider's Guide to Buying a Powerboat features tips and traps for the smart boat buyer If you don't have an uncle in the boat dealership business here s the next best thing a longtime boat dealer and salesman who lets you in on trade secrets so you can buy a new or used boat without getting burned J P Lamy lays out a step by step approach to finding the right small powerboat under 30 feet and buying it at a fair price with favorable financing You will learn How salesmen are trained What their margins and markups are The use of the Internet for boat shopping What to look for good and bad in a new or used boat

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