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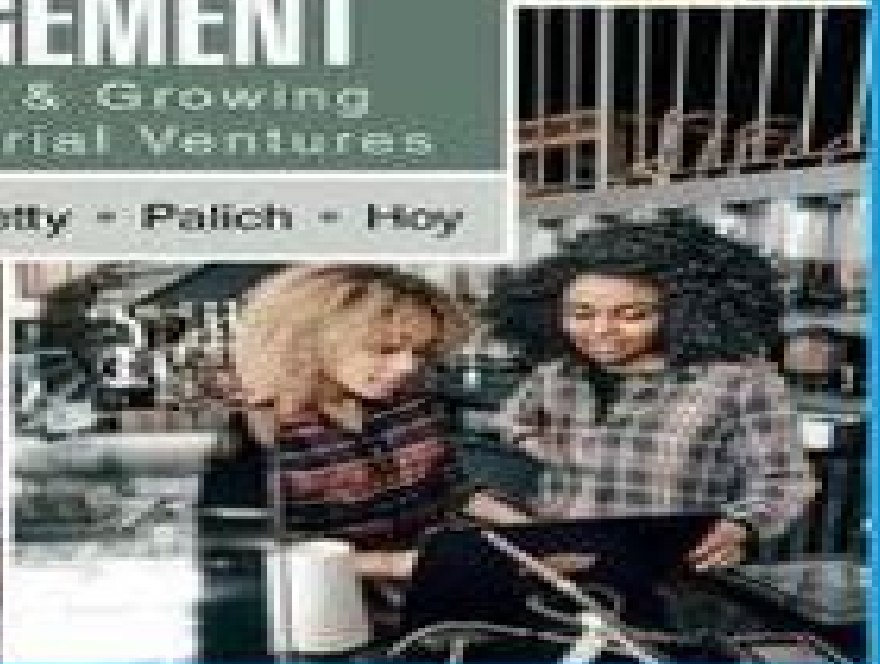
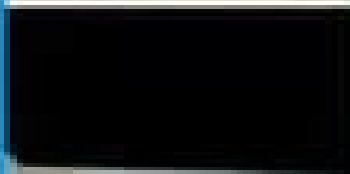


20th Edition

SMALL BUSINESS MANAGEMENT

Launching & Growing
Entrepreneurial Ventures

Longenecker • Petty • Palich • Hoy



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have been taken place in this industry Thus we can dispose of more than 100 years of research results in this field Furthermore it is the manufacturer who is used to the first movers role in new quality management models another good reason for choosing this industry Layout of This Thesis After an exposure of the problem in *Quality Management in Micro firms - Myth or Reality? A Maltese Micro Manufacturing firm under review* Edward de Brincat,2014-02-01 Manufacturing companies including a local micro enterprise Quality Postform Ltd are persistently facing competitive pressures as a consequence of customers demanding higher quality products The emergence of Quality Management has been attributed by many researchers and Quality Gurus including Phil Crosby as a strategic imperative for typical organisations to survive within a highly competitive environment Nevertheless research carried out throughout the past years is relatively restricted regarding the practicality of micro manufacturing firms in implementing Crosby s Quality Improvement Programme which is claimed to be highly beneficial in typical situations This dissertation seeks to investigate this scenario from both a descriptive and critical perspective towards Quality Postform Ltd The research provides a critical evaluation of the academic contributions towards the quality management concept Distinct disputed viewpoints have been identified focusing on Crosby s 14 Step Quality Improvement Programme From one end of the spectrum supporters uphold that claimed benefits have been acknowledged Alternatively others sustain that in essence a Quality Improvement Programme is counter productive in terms of its application within Small and Medium sized Enterprises However the researcher has identified four key pre requisites in order for micro firms to effectively implement Crosby s programme These include management commitment the acknowledgement of a quality problem the organisation s readiness to embrace change together with the suppliers readiness to support the quality programme The methodology applied to assess the presence of these four pre requisites at QPL was to compile primary qualitative data through one to one face to face interviews with key management officials This approach is justified due to the absence of formalised documentation and as a result it is imperative to assess that historical data on Quality Systems is seriously lacking at QPL The field research outcome reveals that QPL s management is experiencing serious doubts regarding the feasibility and practicality of the program s implementation within a micro manufacturing firm This is the case primarily whenever the latter is facing limited financial and human resource capabilities such as at QPL The research findings disclose that none of the four pre requisites are present within this micro firm Moreover it confirms the scepticism on the part of **Academy of Management Journal** Academy of Management,1991 Issue for Aug 1957 2005 has first section Proceedings of the Academy of Management 1956 2004 **Small Business Management: Launching and Growing Entrepreneurial Ventures** Justin G. Longenecker,J. William Petty,Leslie E. Palich, Frank Hoy,2012-07-27 Help your students realize their dreams of small business success with Longenecker s market leading text SMALL BUSINESS MANAGEMENT LAUNCHING AND GROWING ENTREPRENEURIAL VENTURES 16e This popular text continues to lead with its comprehensive approach precedent setting coverage innovative tools engaging examples and integrated resource package

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