

2017 financial summary

	2017 (a)	2016	2015	2014	2013
FINANCIAL RESULTS: (in millions)					
Sales (b)	\$71,879	\$69,495	\$73,785	\$72,618	\$71,279
Cost of sales (c)	51,125	49,145	52,241	51,506	50,243
Gross margin	20,754	20,350	21,544	21,112	21,036
Selling, general and administrative expenses (SG&A)	14,248	13,356	14,665	14,676	14,465
Depreciation and amortization (exclusive of depreciation included on cost of sales) (c)	2,194	2,025	1,969	1,901	1,792
Gain on sale (d)	—	—	(620)	—	(391)
Earnings from continuing operations before interest expense and income taxes (EBIT)	4,312	4,969	5,530	4,535	5,170
Net interest expense (e)	666	1,004	607	882	1,049
Earnings from continuing operations before income taxes	3,646	3,965	4,923	3,653	4,121
Provision for income taxes (f)	718	1,296	1,602	1,204	1,427
Net earnings from continuing operations	2,928	2,669	3,321	2,449	2,694
Discontinued operations, net of tax	6	68	42	(4,085)	(723)
Net earnings / (loss)	\$2,934	\$2,737	\$3,363	\$(1,636)	\$1,971
PER SHARE:					
BASIC EARNINGS / (LOSS) PER SHARE					
Continuing operations	\$5.35	\$4.62	\$5.29	\$3.86	\$4.24
Discontinued operations	0.01	0.12	0.07	(6.44)	(1.14)
Net earnings / (loss) per share	\$5.36	\$4.74	\$5.35	\$(2.58)	\$3.10
DILUTED EARNINGS / (LOSS) PER SHARE					
Continuing operations	\$5.32	\$4.58	\$5.25	\$3.83	\$4.20
Discontinued operations	0.01	0.12	0.07	(6.38)	(1.13)
Net earnings / (loss) per share	\$5.33	\$4.70	\$5.31	\$(2.56)	\$3.07
Cash dividends declared	\$2.46	\$2.36	\$2.20	\$1.99	\$1.65
FINANCIAL POSITION: (in millions)					
Total assets	\$38,999	\$37,431	\$40,262	\$41,172	\$44,325
Capital expenditures (g)	\$2,533	\$1,547	\$1,438	\$1,786	\$1,886
Long-term debt, including current portion (g)	\$11,587	\$12,749	\$12,760	\$12,725	\$12,494
Net debt (g)(h)	\$10,456	\$11,639	\$9,752	\$11,205	\$12,491
Shareholders' investment	\$11,709	\$10,953	\$12,957	\$13,997	\$16,231
SEGMENT FINANCIAL RATIOS: (i)					
Comparable sales growth (j)	1.3%	(0.5)%	2.1%	1.3%	(0.4)%
Gross margin (% of sales) (c)	28.9%	29.3%	29.2%	29.1%	29.5%
SG&A (% of sales)	19.8%	19.2%	19.8%	20.0%	20.2%
EBIT margin (% of sales)	6.0%	7.1%	6.9%	6.5%	6.8%
OTHER:					
Common shares outstanding (in millions)	541.7	556.2	602.2	640.2	632.9
Operating cash flow provided by continuing operations (in millions)	\$6,849	\$5,329	\$5,254	\$5,157	\$7,572
Sales per square foot (g)(k)	\$295	\$290	\$307	\$302	\$298
Retail square feet (in thousands) (g)	239,355	239,502	239,539	239,963	240,054
Square footage growth (g)	(0.1)%	— %	(0.2)%	— %	0.9%
Total number of stores (g)	1,822	1,802	1,792	1,790	1,793
Total number of distribution centers (g)	41	40	40	38	37

Target Corporation Financial Report

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